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**PROFILES**

Our well-established partnership ensures high-quality service to our clients, bringing our market knowledge, professionalism, strategic and analytical thinking, advisory and repositioning services, problem solving and transaction management skills in meeting your business or investment objectives.

We serve as brokers in the commercial real estate market spanning the breadth and the depth of the following areas:

- Landlord / Tenant Representation leasing office related properties, including office, scientific lab, medical office and flex properties
- Owner User Office Sales (Sellers and Buyers)
- Investment Property Sales (Sellers and Buyers)
- Development / Build-to-Suit opportunities
- Corporate Services, including Tenant Representation and Multi-Market Portfolio Dispositions.
- Land, including Brokerage, Entitlements, and Development Planning and Implementation
- Consulting, Estate and Probate Advisory Services, and REO transactions

Our broad mix of clients in the greater Sacramento region includes global corporations, developers, investors, scientific labs, medical offices, banks, non-profits, family estates, small businesses, and individuals. Every client is valued and provided with a high level of service.

**SELECT CLIENTS**

- Archer Daniels Midland
- Burger Rehab
- Buzz Oates
- California Bank and Trust
- Capital Partners Development Company
- Carlton Senior Living
- Carmel Partners
- CommuniCare Health Centers
- Community Business Bank / Suncrest Bank
- Community Psychiatry
- Farm Credit West
- Fulcrum Properties
- Jewish Federation of the Sacramento Region
- Marrone Bio Innovations
- Meridian Property Company
- Novozymes
- Ramco
- Regents of the University of California
- Tower Records
- Westrust (Offices at the Nut Tree)
- Yolo Hospice

## Profiles continued

**Jim Gray, CCIM, LEED AP** is a Senior Vice President at Kidder Mathews. Jim has more than 38 years of experience in real estate brokerage, development, investment and lending. He is also quite active in the community and within the real estate, building, banking, and health care industries. Jim has been a general partner in the development of office buildings, scientific/lab properties, mixed-use business parks, apartments as well as single-family subdivisions. He has his Bachelor of Science in Housing and Community Development from UC Davis and is a graduate of the School of Mortgage Banking. Jim has served in health care governance for more than 25 years, including Chairman of Sutter Health Plus, past Chairman of Sutter Health's Board, and past Chairman of Sutter Health's Real Estate Facilities, Planning and Development Committee. He is the Co-founder and former Chairman of Community Business Bank (merged with Suncrest Bank). Jim has co-founded two other community banks as well since 1985. He served as a former member and Chairman of the Yolo County Planning Commission.

**Nahz Anvary, CCIM** is Senior Vice President at Kidder Mathews. Nahz began her commercial real estate career in 2005 and quickly became one of the top producers of her firm and was elected one of the youngest partners/shareholders. Nahz brings her experience in managing businesses, brand and product management and marketing for Fortune 500 corporations to her work in commercial real estate. She received her MBA from the Harvard Business School and a Bachelor of Arts in Economics and Psychology from Wellesley College. She is also a CCIM (Certified Commercial Investment Member), a designation that 5% of commercial real estate brokers have. Recognition includes Sacramento Business Journal 40 under 40 and San Francisco Business Times Northern California Real Estate Women of Influence Rising Star. Jim and Nahz were also recognized as CoStar Power Brokers in 2017.